2023 Corporate Partnership and Membership Program

Partnering together to advance informatics and transform healthcare.
AMIA

The American Medical Informatics Association (AMIA) is the professional home for more than 5,000 informatics professionals, representing frontline clinicians, researchers, public health experts, educators, and more. These individuals bring meaning to data, manage information, discover health insights, and generate new knowledge across the research and healthcare enterprise.
AMIA. Driving the future of informatics.

VISION
We envision a world where AMIA members advance informatics education, science, and practice.

MISSION
Advance the informatics profession.

VALUES
Scientific integrity. AMIA is the home to professionals focused on data-driven, evidence-based, and intellectually rigorous solutions to improve the health system we all need.
Impact. AMIA promotes activities that directly impact the health and healthcare of people and populations, informed by applied research and practice.
Inclusivity and Collaboration. AMIA is committed to encouraging and enabling collaborations across all dimensions, and all perspectives of its members and the profession.
AMIA's programs and services are designed to:

- advance the science and profession of informatics
- assure that health information technology is used most effectively to promote health and health care
- provide opportunities for informatics education, training, certification, networking, and professional development
- support the informatics community through advocacy and public policy reform
Partner with AMIA

Strategically partnering with AMIA will not only help focus your company’s marketing. It will allow your company to contribute to something bigger.

Partnering means engaging in AMIA to...

▪ support its mission and goals
▪ enhance the association's initiatives
▪ improve member benefits
▪ advance the field of informatics

Partnering means building your brand while...

▪ reinforcing your company’s position as an industry leader and a credible resource
▪ building rapport with AMIA's members and supporting their professional home
▪ breaking the industry sales barrier and building your business
Corporate Partnership Program

Three Partnership Levels
AMIA offers three Corporate Partnership levels – **Platinum, Gold, and Silver** – to elevate and promote organizations that make certain minimum annual investments in the association.

Custom Built
All partnerships are custom-built to meet your organization’s needs, help you reach your goals, and make the most of your available resources. The minimum investments are achieved by combining various components.
Corporate Partnership Program

Required Component
Membership in AMIA is critical for your company to fully engage in the association and its communities, keep your company’s representatives informed, and access the online membership directory. Each Corporate Partnership requires at least three (3) AMIA Individual Memberships valued at $400 each. The total dollar value of the memberships counts toward the minimum investment for the partnership.

Optional Components
Together, we build your strategic partnership plan based on your goals and preferences. The dollars your company spends in any of these areas count toward your company’s total investment, allowing your company to reach the minimum investment required at your selected Corporate Partnership level.
Core Benefits

All Corporate Partners – Platinum, Gold, and Silver – receive valuable core benefits throughout the year.

- **Access to AMIA Leadership**
  
  **Breakfast with the Board**

  On Sunday morning during the Annual Symposium, meet with AMIA leadership to provide feedback, hear updates about the association, offer insights on the field of informatics, and discuss how partnering together will help your company and AMIA achieve common goals. Platinum Partners each receive two invitations, and Gold and Silver Partners each receive one invitation.

- **Representation in AMIA**
  
  **Informatics Partnership Council (IPC)**

  The IPC provides an ethical and objective environment within which corporate partners can identify shared visions and address common issues; suggest and develop informative and engaging programs for the AMIA community; strengthen AMIA’s strategic plan; and play a vital role in advocacy and advancing public policy. It is through the IPC that Corporate Partners receive policy briefings and participate on the Public Policy Committee’s RFI response teams.
Core Benefits

▪ Brand-Building Exposure
Stay top-of-mind with informatics decision-makers and end-users when your company is recognized by Corporate Partnership level:
  ▪ on the Corporate Partners page on the AMIA website (logo recognition, company description, and hyperlink)
  ▪ on prominent signage at AMIA’s three in-person conferences (logo recognition)
  ▪ on walk-in slides at keynote/plenary sessions at AMIA’s three in-person conferences (logo recognition)
  ▪ in the printed Pocket Guides for AMIA’s three in-person conferences (logo or name recognition, determined by level)
  ▪ in the Exhibit Hall floor plan(s) and in exhibitor listings (designation as Corporate Partner)

▪ Money-Saving Discounts
Stretch your company’s marketing dollars farther by receiving substantial discounts:
  ▪ on designated sponsorship opportunities — Platinum Partners 15% | Gold Partners 10% | Silver Partners 5%
  ▪ on exhibition booths, conference registrations, and online informatics education purchases
Platinum Partnership

Benefit from the greatest exposure, the best perks, and the largest discounts on brand-building opportunities.

In addition to the Corporate Partner Core Benefits, Platinum Partners receive:

- 15 Minutes of Fame – You’ll have the Board of Directors’ attention at the beginning of their meeting at the Annual Symposium (10 minutes for presentation / 5 minutes for Q&A)
- Platinum Partner Award presented by AMIA leadership at the Opening Keynote Session at the Annual Symposium
- Platinum Partnership announcement on AMIA’s LinkedIn page and Twitter feed, in AMIA eNews, and in a press release
- Feature in the AMIA Corporate Partner Spotlight carousel on the homepage of AMIA’s website throughout the year
- Verbal acknowledgment and logo recognition on screen at the AMIA Awards & LEAD Gala
- Complimentary Blast Email Advertisement to AMIA members (partner provides copy, image, hyperlink, and subject line)
- Complimentary meeting space for a specified time on one day at the Annual Symposium
- Logo recognition in the Pocket Guides for AMIA’s three in-person conferences
- 15% discount on applicable sponsorships

PLATINUM
$80,000 minimum investment
Gold Partnership

Benefit from widespread exposure, valuable benefits, and discounts on brand-building opportunities.

In addition to the Corporate Partner Core Benefits, Gold Partners receive:

- Gold Partner Award presented by AMIA leadership during the AMIA Partner Tour (inside the Exhibit Hall at the Annual Symposium)
- Gold Partnership announcement on AMIA’s LinkedIn page and Twitter feed and in AMIA eNews
- Feature in the AMIA Corporate Partner Spotlight carousel on the homepage of AMIA’s website for at least three months
- Complimentary meeting space for a specified time on one day at the Annual Symposium
- Logo recognition in the Pocket Guides for AMIA’s conferences
- 10% discount on applicable sponsorships

GOLD
$50,000 minimum investment
Silver Partnership

Benefit from the valuable exposure, benefits, and affiliation with AMIA.

In addition to the Corporate Partner Core Benefits, Silver Partners receive:

- Silver Partner Award presented by AMIA leadership during the AMIA Partner Tour (inside the Exhibit Hall at the Annual Symposium)
- Silver Partnership announcement on AMIA’s LinkedIn page and Twitter feed
- Name recognition in the Pocket Guides for AMIA’s conferences
- 5% discount on applicable sponsorships

SILVER
$20,000 minimum investment
AMIA Corporate Membership

One Membership Level
AMIA offers a Corporate Membership for organizations that want to participate in the association, receive discounted rates on conference registrations, and benefit from the affiliation with the association.

Required Component
Each Corporate Membership requires two (2) AMIA Individual Memberships valued at $400 each.

Optional Components
Together, we build your Corporate Membership plan based on your goals and preferences. The dollars your company spends in any of these areas count toward your company’s total investment, allowing your company to reach the $8,500 minimum investment required to be a Corporate Member.
AMIA Corporate Membership Benefits

▪ **Representation in AMIA**
  Two Seats on the Informatics Partnership Council (IPC)

  The IPC provides an ethical and objective environment within which corporate partners can identify shared visions and address common issues; suggest and develop informative and engaging programs for the AMIA community; strengthen AMIA’s strategic plan; and play a vital role in advocacy and advancing public policy. It is through the IPC that Corporate Members receive policy briefings and participate on the Public Policy Committee’s RFI response teams.

▪ **Money-Saving Discounts**
  Stretch your company’s resources farther by receiving substantial discounts on
  ▪ Exhibition booths at AMIA’s in-person conferences
  ▪ Registrations to AMIA’s in-person conferences
  ▪ Registrations to AMIA’s online informatics education

▪ **Recognition**
  Stay top-of-mind with informatics decision-makers and end-users when your company is recognized by as a Corporate Member:
  ▪ On the Corporate Members page on the AMIA website (logo, company description, and hyperlink)
  ▪ In the printed Pocket Guides for AMIA’s three in-person conferences (name recognition)
Share Your Story

Repetition is Key

It takes multiple exposures to a single marketing message for a consumer to act. Make sure your message reaches your target audience enough times throughout the year to make a difference to your bottom line.

Decision Making

When it comes to decisions, 20% are based on rationale, but 80% are based on emotions. Your customers aren't just looking for great products and services. They're looking for solutions. They're looking for a company and for people they can trust.
Become a Partner

Build your brand. Break the industry sales barrier. Build your business.

Shape the image of your company. Impress upon AMIA’s members that your company is supporting them, their education, and their professional home. Perception matters. Make sure your company is positioned as a leader.